## UKRAINE-CANADA POLICY AND TRADE MONITOR





## CANADA-UKRAINE CHAMBER OF COMMERCE SIGNS JOINT TRADE AGREEMENTS WITH UKRAINIAN PARTNERS

Since its establishment only a few months ago in November 1993, the Canada-Ukraine Chamber of Commerce has taken major steps to fulfil its mandate to identify and promote business and investment opportunities in Ukraine for Canadian companies, and to act as a forum for the development and expansion of trade, commerce, investment and research opportunities between the two The CUCC is a federally countries. incorporated Canadian non-profit organization, with offices already established in Toronto, Montreal, and Edmonton. Since its founding, the Chamber has wasted no time, and in March, a number of members of the Board of Directors went on a trade mission to Ukraine. In Kyiv, their stay was timed to coincide with the Canadian delegation, headed by the Hon. André Ouellet. Minister of Foreign Affairs International Trade.

The CUCC trade mission to Ukraine was successful in signing Joint Cooperation Agreements with two comparable organizations, the Ukrainian Chamber of Commerce and Industry, and Ukrainian National Assembly of Entrepreneurs.

The Ukrainian Chamber of Commerce and Industry is a national organization in Ukraine representing some 1,200 of the largest State companies in Ukraine and about 600 newly established private enterprises. It has offices in most of the major cities of Ukraine, and has its head office in Kyiv. It is a member of the International Chamber of Commerce in Paris, and is one of the main spokesmen for Ukrainian business inside and outside Ukraine.

The Ukrainian National Assembly of Entrepreneurs is also a national organization in Ukraine, representing over 20,000 private entrepreneurs which employ over 64,000 employees. It has members in all 27 administrative regions in Ukraine, and its head office in Kyiv. The

Assembly was founded in March, 1993 by some of the leading business and professional organizations and continues to grow in terms of membership and activities.

The purpose of both Joint Trade Agreements is to promote and to implement the "special relationship" between Canada and Ukraine enunciated by Foreign Affairs Ouellet, and to be among the first steps in implementing the Canada-Ukraine Trade and Commerce Agreement signed by the two Governments on March 31, 1994 in Kyiv.

More specifically, the Joint Cooperation Agreements provide for the establishment of bilateral relations between the Canadian Chamber and its Ukrainian partners and includes:

- the exchange of economic, technical, legal, and other information important to the establishment of better business relations between member firms of the two sides;
- assistance to the enterprises, businesses, organizations and firms of

- each side in the jurisdiction of the other;
- the organization of meetings, conferences, and trade missions;
- the dissemination of data base information, catalogues, prospectuses and other materials relating to Ukrainian and Canadian export products;
- the organization of trade shows, to show case Canadian and Ukrainian products on the territories of both Canada and Ukraine;
- the exchange of delegations and trade missions between the organizations and the two countries.

The first major event planned by the organizations is slated for September 1994, at which time a trade mission of Canadian companies will travel to Kyiv and five other major Ukrainian cities.



Signing of the Canada-Ukraine Chamber of Commerce accord with the Ukrainian National Assembly of Enterpreneurs. L-r, sitting: Bohdan Onyschuk, CUCC President, Volodymyr Sumin, Chairman of the National Assembly; I-r, standing: Hon. André Ouellet, Canada's Minister of Foreign Affairs and International Trade, Roman Shpeck, Minister of Economy of Ukraine.