



# LOOKING FOR PARTNERS: BUSINESS OPPORTUNITIES & STRATEGIC ALLIANCES

## AGRICULTURE / AGRI-FOOD

### AGROSERVICE

Agriculture products, Komsomolsk, Poltava region. Processing, growing and processing of sugarbeets, growing vegetables; construction of mills; selling second-hand cars; automatic washing machine assembly. Contact: Dir., Volodymyr Kushniryov, tel: (053) 482-2364.

### FARM PRODUCER

Farm, Khersonska oblast, Beryslav, 50 hectares, producing barley, sunflowers, corn, peas and watermelons, with farm equipment and some cattle. Seeks technology for fruit, vegetables and meat processing. Contact: Mykhaylo Kovbasa, tel: 3-27-96.

### VILNA UKRAINA FARMERS UNION

Cooperative, Ternopil'ska oblast, Kozivskiy County. Grain, sugarbeet, milk, meat production. Ann-prod: 214bn; est-value: 153bn; 62% state, 38% private. Need grain harvesters. Contact: Stepan Shchur, tel: (035) 472-6371.

### AGRICULTURE AND AGRI-FOOD

#### INVESTMENT OPPORTUNITIES:

#### TERNOPILSKA OBLAST - WESTERN UKRAINE.

A listing of enterprises and associations seeking partners is available from the Monitor, including their annual turnover/Estimated value; percentage State/Private ownership, and direct contact addresses, telephones and faxes.

## COMPUTERS / ELECTRONICS

### SELMI

Joint stock company, Sumy. Manufacturer of electron microscopes, atomic absorption spectrophotometers. Looking for export opportunities in Canada. Contact: Natalia Berezovchuk, tel: (054) 221-1414/227-6150, fax: (054) 227-6150.

### NEPTUN

Odessa production association. High frequency equipment and HV supply lines of 110-1150 KV manufacturer. Contact: Dir-Gen, Volodymyr Tkachenko, tel: (048) 224-6014, fax: (048) 222-5189/232-5823.

### GRAVITON

Industrial amalgamation, Chernivtsi. Conversion enterprise, one of a few in the FSU manufacturer of amplifiers for TV/radio technologies, electronic phones, n-channel power DMOS/bipolar transistors for linear and switching circuits. DMOS exporter to the US and East Asia countries. Contact: Gen-Dir, Mykola Horobec, tel: (037) 222-6323/226-1868, fax: (037) 226-0861/226-1862.

## SCIENCE & TECHNOLOGY, R&D, ENERGY / METALS-MINING

### ORION

Odessa machine-building industrial union. Hermetic-type reciprocating compressors for various uses, aluminum coopers, cans for milk and dairy products. Tel: (048) 222-4339, fax: (048) 223-3842.

### DIAMED

Private firm, Kyiv. Manufacturer of diamond grinding instruments, dental grinding heads, dental drills with diamond nickel coating. Seeking partner and export opportunities in Canada. Contact: Dir., Helen Lavrinova, tel/fax: (044) 243-9212.

### IKKT

Private company, Kyiv. Producer of cavitation technology to mix difficult materials (oil, water). Technology is used in food and metal processing. Seeking export possibilities in Canada. Tel: (044) 224-1510, fax: (044) 224-4902.

### UNAKIT

Private firm, Donetsk. Granite quarry and export. Seeking export opportunities in Canada. Contact: Pres., Borys Loyko, tel: (062) 253-8567, fax: (062) 253-9097.

### VITAL

Private firm, Kyiv. Granite quarry. Claim to have the largest quarry in Europe. Looking for export opportunities in Canada. Contact: Dir-Gen, Olexandr Serheyev, tel: (044) 430-2084, fax: (044) 432-6865.

### CONTINENTAL WORKS

Zelenodolsk, Dnipropetrovsk region. Manufacturer of integrated circuits of high quality, heater elements for industrial and consumer use, heat flow measurement and control devices for residential and industrial use. Tel: (056) 556-2446, fax: (056) 559-1362.

## MANUFACTURING

### SEWING ENTERPRISES ZAPORIZHYA REGION

Sewing enterprises in Zaporizhyia region are looking for Canadian orders of give-and-take raw materials. Specialize in: trousers/shirts (men's, women's, children's), linen, summer clothes for women, skirts, dresses, shorts. Factories can't work on full strength because of lack of raw materials; companies in Eastern Ukraine can take exchange of cars (both new and used), food products and clothes. Contact: V. Skorobogatov, 15/32 Proletarska Str., Tokmak, tel: 061-786-3532.

### PEKOTOFF

Public firm, Kyiv. Leather goods manufacturer and seller. Looking for sales opportunities in Canada. Tel: (044) 224-1178, fax: (044) 450-2774/7536.

### KASHTAN

Joint stock company, Kyiv. Manufacturer of shirts and blouses, one of the largest in Ukraine, employing 1,000). Seeking export opportunities in Canada. Contact: Gen-Dir, Halina Yurchenko, tel: (044) 444-3253, fax: (044) 444-2040.

### RIKS

Research and production cooperative enterprise, Kyiv. Manufacturer of heat pipe air preheaters, heat pipe electric stationary and mobile heaters. Designer of unique heat exchange technology. Seeking know-how export in Canada. Contact: Dir., Olexandr Hershuni, tel: (044) 441-9919/9826, fax: (044) 276-7808.

### STEELWORK LEASING

Steelwork leasing plant, Dnipropetrovsk. Manufacturer of metal structures for industrial and civil buildings. Seeking cooperation and export opportunities. Contact: Gen-Dir, G. Bondarenko, tel: (056) 224-9109.

### ZENIT PLANT

Plant, Kyiv, 200 staff, specializing in manufacturing of hardware. Total area - 12,399 sq.m., includes administration building, production areas, casting areas, warehouses, joiner's shop and repair shop. Equipment used: presses, galvanic covering, casting, metal cutting machine tools for repair. Plant is interested in obtaining orders and organizing joint production and ventures. Can change profile if investments obtained for